2024 Q1 Financial Review

Unimicron

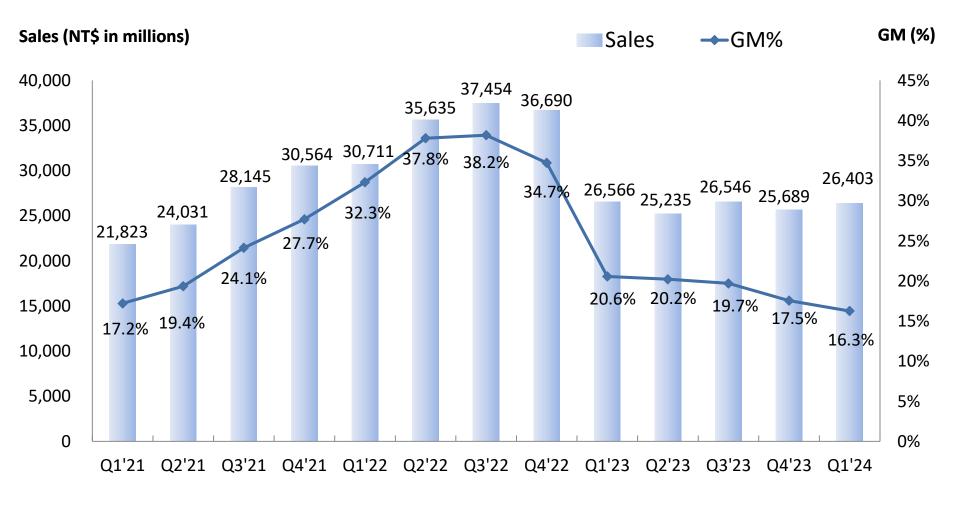
Apr. 24, 2024

Disclaimer

- Except for statements in respect of historical matters, the statements in this release are forward-looking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual performance, financial condition or results of operations of Unimicron to be materially different from what may be implied by such forward-looking statements.
- The financial forecasts and forward-looking statements in this release reflect the current belief of Unimicron as of the date of this release and Unimicron undertakes no obligation to update these forecasts and forward-looking statements for events or circumstances that occur subsequent to such date.
- The statements in respect of historical matters may contain unaudited information, which may have certain deficiency or weakness so as not to fairly present financial condition or the result of operations of Unimicron.



Consolidated Sales & Gross Margin Trend



3

CONFIDENTIAL

4

Consolidated Statements of Comprehensive Income – QoQ

	Q1-24	%	Q4-23	%	NTD:M QoQ %
Net Sales	26,403	100.0	25,689	100.0	3
Cost of sales	(22,111)	(83.7)	(21,181)	(82.5)	4
Gross Profit	4,292	16.3	4,508	17.5	(5)
Operating Expenses	(2,727)	(10.3)	(3,198)	(12.4)	(15)
Other Income and Expenses	13	0.0	80	0.3	(84)
Operating Income	1,578	6.0	1,390	5.4	14
Net Non-operating Income and Expenses	1,779	6.7	2,183	8.5	(19)
Income before tax	3,357	12.7	3,573	13.9	(6)
Income Tax Expense	(695)	(2.6)	(654)	(2.5)	6
Net Income	2,662	10.1	2,919	11.4	(9)
Other Comprehensive Income and Losses	1,675	6.3	(1,331)	(5.2)	226
Comprehensive Income	4,337	16.4	1,588	6.2	173
Net Income (Loss) Attributable to:					
Shareholders of the Parent	2,434	9.2	2,907	11.3	
Non-controlling Interests	228	0.9	12	0.1	
Net Income	2,662	10.1	2,919	11.4	
EBITDA	7,592		7,662		
%(Sales)	29%		30%		
EPS (Basic)	1.60		1.91		
(Diluted)	1.59		1.90		

CONFIDENTIAL

5

Consolidated Statements of Comprehensive Income – YoY

	04.04	0/	04.00	0/	NTD:M
	Q1-24	%	Q1-23	<u>%</u>	<u>YoY %</u>
Net Sales	26,403	100.0	26,566	100.0	(1)
Cost of sales	(22,111)	(83.7)	(21,104)	(79.4)	5
Gross Profit	4,292	16.3	5,462	20.6	(21)
Operating Expenses	(2,727)	(10.3)	(2,563)	(9.7)	6
Other Income and Expenses	13	0.0	6	0.0	117
Operating Income	1,578	6.0	2,905	10.9	(46)
Net Non-operating Income and Expenses	1,779	6.7	2,271	8.6	(22)
Income before tax	3,357	12.7	5,176	19.5	(35)
Income Tax Expense	(695)	(2.6)	(984)	(3.7)	(29)
Net Income	2,662	10.1	4,192	15.8	(36)
Other Comprehensive Income and Losses	1,675	6.3	261	1.0	542
Comprehensive Income	4,337	16.4	4,453	16.8	(3)
Net Income (Loss) Attributable to:					
Shareholders of the Parent	2,434	9.2	4,095	15.4	
Non-controlling Interests	228	0.9	97	0.4	
Net Income	2,662	10.1	4,192	15.8	
EBITDA	7,592		8,923		
%(Sales)	29%		34%		
EPS (Basic)	1.60		2.70		
(Diluted)	1.59		2.68		

CONFIDENTIAL

Consolidated Balance Sheets

	2024	~ /	2023		2023	NTD:M
	MAR.31	%	DEC.31	%	SEP.30	%
Cash	54,756	24.5	52,859	24.5	51,233	23.8
Accounts Receivable	20,713	9.3	18,563	8.6	23,078	10.7
Inventories	11,603	5.2	10,927	5.1	10,314	4.8
Other Current Assets	3,777	1.7	4,230	2.0	3,118	1.4
Long-term Investments	8,795	3.9	8,564	4.0	8,017	3.7
Fixed Assets & Investment Property	113,217	50.7	110,551	51.2	108,990	50.6
Total Assets	223,096	100.0	216,006	100.0	215,549	100.0
Short-term Loans	3,407	1.5	2,594	1.2	3,582	1.7
Long-term Loans-Current	3,948	1.8	3,281	1.5	2,772	1.3
Other Current Liabilities	38,921	17.4	38,372	17.8	38,977	18.1
Long-term Loans	27,040	12.1	24,807	11.5	24,508	11.4
Other Long-term Liabilities	49,154	22.0	50,668	23.5	50,791	23.6
Shareholders' Equity	100,626	45.1	96,284	44.6	94,919	44.0
Net Inventory						
Turnover Days	46		52		51	
Net Accounts Receivable						
Turnover Days	<mark>68</mark>		83		91	

6 CONFIDENTIAL

Consolidated Statements Of Cash Flows – QoQ

	04.24	NTD:M
	Q1-24	Q4-23
Income before tax	3,357	3,573
Depreciation and Amortization	4,084	3,954
Others	(4,690)	(488)
Net Cash Provided by Operating Activities	2,751	7,039
Acquisition of Fix Assets & Investment Property	(6,772)	(6,089)
Decrease in Investments	23	2
Others	692	1,470
Net Cash Used by Investing Activities	(6,057)	(4,617)
Increase in Loans	3,491	26
Others	249	224
Net Cash Provided by Financing Activities	3,740	250
Effect of Exchange Rates Changes	1,463	(1,046)
Increase in Cash	1,897	1,626
Cash at End of Period	54,756	52,859

Unimicron

Consolidated Statements Of Cash Flows – YoY

	Q1-24	NTD:M Q1-23
Income before tax	3,357	5,176
Depreciation and Amortization	4,084	3,572
Others	(4,690)	5,397
Net Cash Provided by Operating Activities	2,751	14,145
Acquisition of Fix Assets & Investment Property	(6,772)	(5,699)
Decrease (Increase) in Investments	23	(2)
Others _	692	1,551
Net Cash Used by Investing Activities	(6,057)	(4,150)
Increase (Decrease) in Loans	3,491	(3,659)
Others	249	(167)
Net Cash Provided (Used) by Financing Activities	3,740	(3,826)
Effect of Exchange Rates Changes	1,463	103
Increase in Cash	1,897	6,272
Cash at End of Period	54,756	67,732

Unimicron

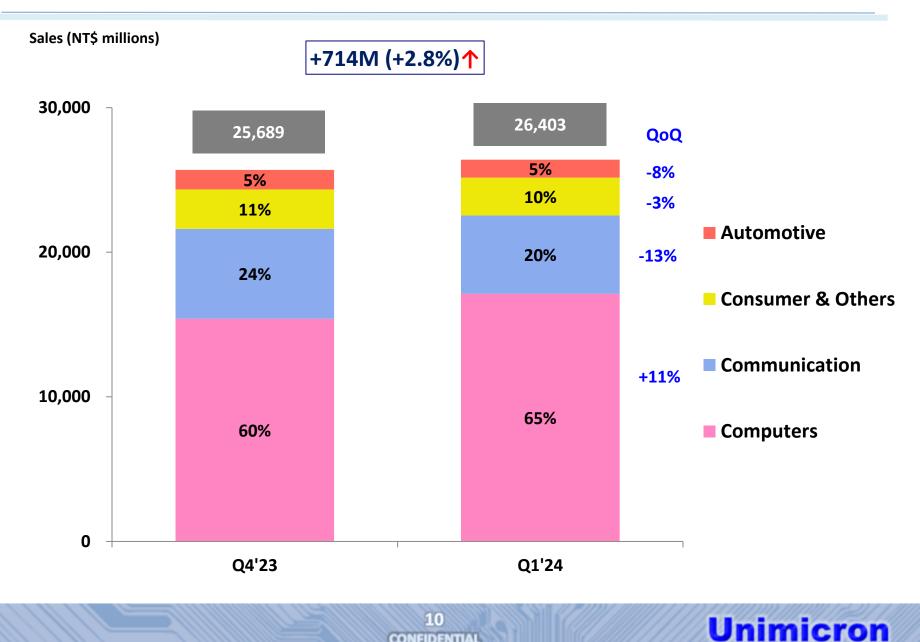
Sales Breakdown by Technology - QoQ

Sales (NT\$ millions) +714M (+2.8%)↑ 30,000 26,403 25,689 QoQ 1% 1% +5% 3% 2% Other 12% +7% 12% **FPC** 20,000 -6% 21% 23% **PCB HDI** 10,000 +5% Substrate 63% 62% 0 Q4'23 Q1'24

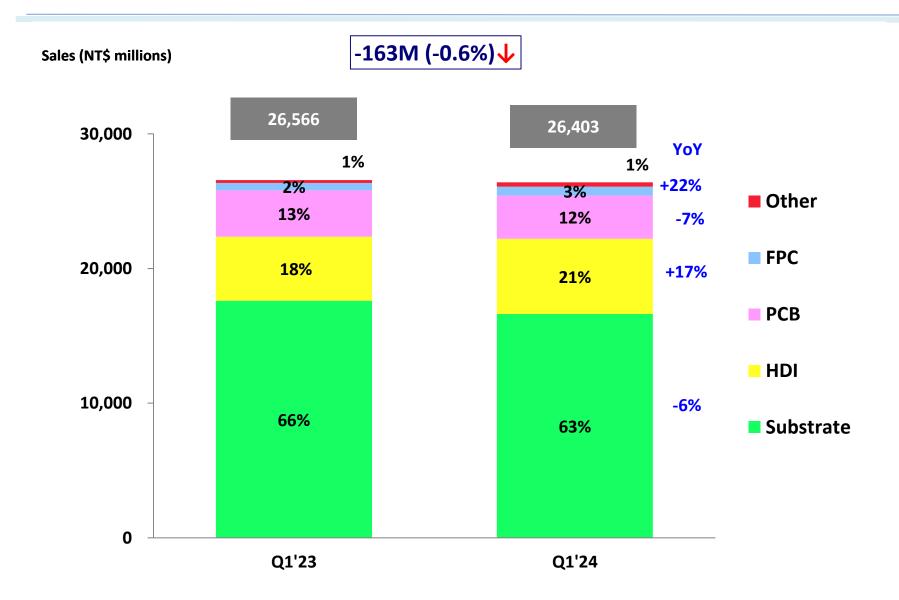
9

CONFIDENTIAL

Sales Breakdown by Application - QoQ

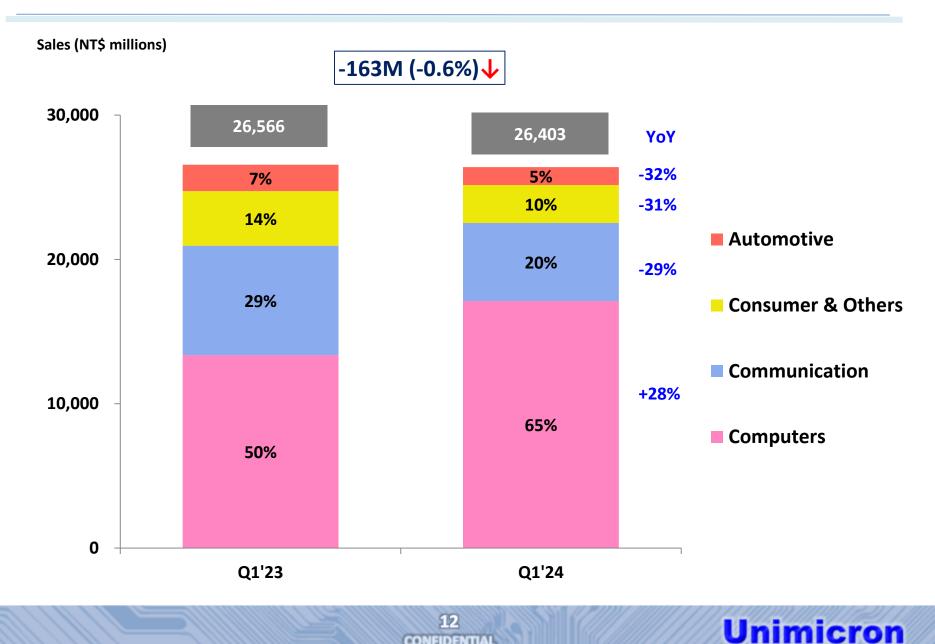


Sales Breakdown by Technology - YoY



Unimicron

Sales Breakdown by Application - YoY



謝謝您的聆聽

Unimicron

Thank you